# Case Study



# Roads Alliance Joint Purchasing and Resource Sharing Strategy

The Roads Alliance engaged Charles Kendall to review and provide recommendations for improving uptake of Joint Purchasing and Resource Sharing (JP&RS) among local councils in Queensland.

Charles Kendall identified, developed and implemented a wide range of tools and processes to assist in promoting participation and the associated gains in capacity, efficiency and return.

## The Challenge

- Review why JP&RS was not being adopted by councils and develop a toolkit to assist councils with implementation;
- Identify opportunities and develop pathways for promotion of JP&RS uptake, with the end goal of consolidating purchasing and procurement to achieve mutually beneficial outcomes.

### Our Approach

Development of a JP&RS pilot scheme (and later a full toolkit) to deliver:

- Assessment and opportunity identification within current procurement strategies, processes and skills;
- Detailed presentation of options, resources and required improvements to achieve and measure potential gains in return, processes, skills and capacity;
- Recommendations to embed new practices in participating organisations into the future.

#### **Outcomes**

- · Cost savings through aggregation opportunities;
- Increased return on investment and value for money from resources;
- Standardisation of goods and services;
- Advancement of government priorities.

Industry

Infrastructure

**Service** 

Procurement

Region

Asia Pacific

