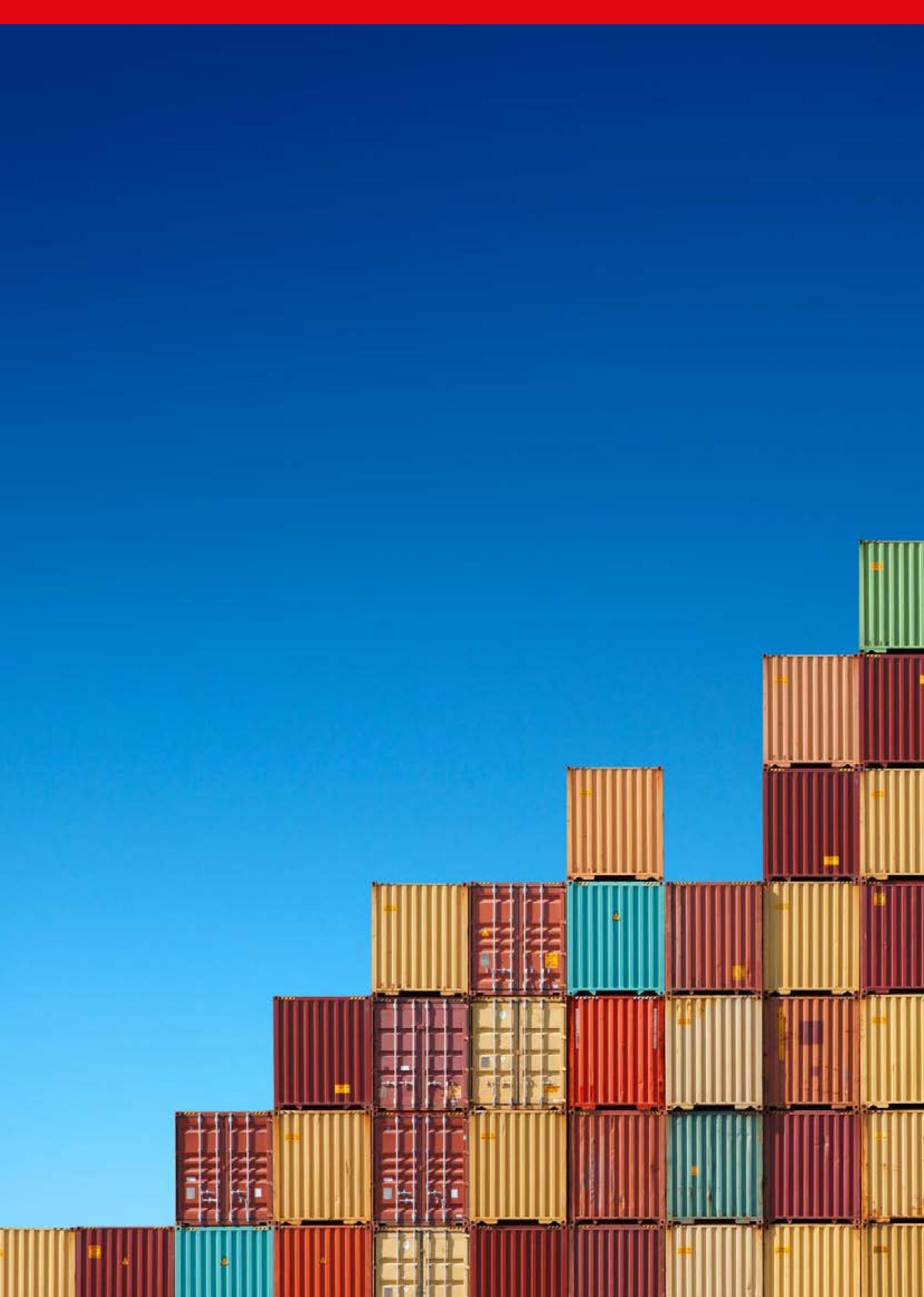


Charles Kendall



GLOBAL SUPPLY CHAIN SOLUTIONS



ABOUT US

In 1945, Charles Kendall established the company that still bears his name. In the decades since, that company has become a group of partner companies, united by a dedication to service, quality and integrity.

We deliver bespoke, expert and reliable end-to-end supply chain solutions. From procurement, freight and packing, to logistics, and consulting, anywhere in the world.

Charles Kendall have decades of experience, a financially strong background and highly skilled people dedicated to handling a complex range of cargo worldwide.

We've shipped just about everything, from plant weighing hundreds of tonnes, to dangerous goods as well as handling regular air charters, cross trade and exhibition freight.

Charles Kendall is known as a name to trust.

We take great pride in being a people business concentrating on the exact needs of our customers and tailoring a service to suit them.

Today, those decades of experience are at your service. From government and commercial procurement to export packing, freight, logistics and development aid consultancy, Charles Kendall is known worldwide as a name to trust.

Importantly, we've remained an independent, private, family-owned business. So while we may span the

globe, and manage projects valued in the many millions, we've stayed true to the human values of service and partnership.

Taking great pride in being a people business we concentrate above all on the exact needs of our customers. With this philosophy we strive to build long lasting relationships and in many cases friendships.

**Air · Ocean · Road · Compliance · Insurance · Event Logistics
Warehousing · Packing · Procurement Consulting**

Whilst the technology and scale of our business may have changed, our principles have never wavered. We're transparent, dependable and environmentally responsible. And we believe in lasting partnerships, founded on a shared commitment to quality, value and service.

That's why we still work for our very first client, the Government of Oman, 70 years on.

And why so many of our own people stay with us for years, or decades, continually deepening our experience and expertise.

Partnership means we succeed by helping you succeed. Whatever the size of your business, you can depend on us for a proactive, creative approach, and the same dedication to quality that has driven our business since 1945.



PROCUREMENT CONSULTING

Our Procurement and Consulting teams have decades of experience working with Governments, their organisations and private sector businesses.

Calling on expertise and resources from every area of the procurement supply chain management process, we deliver tailored solutions to a range of complex projects.

Consulting

With experience in over 100 countries, we help governments achieve the results on which their aid depends, while donors look to us to help ensure that their projects are delivered effectively.

We manage globally significant projects, for example we currently manage funds of over USD\$4 billion and have procured goods, works and services worth over USD\$2 billion for the US Government's Millennium Challenge Corporation.

Commercial Consulting

We have personnel with significant procurement experience across the public and private sectors, and major consulting companies.

We invest in ongoing training and maintain links with international experts in the field to ensure we are at the forefront of the latest knowledge and thinking.

This combination of experience, training and international exposure forms the basis of our significant expertise in procurement.

Procurement Agency

Procurement Agency:

Programme design, identification and evaluation of requirements; preparation of tender specifications and tender documents; worldwide sourcing of goods, works and services; tender administration and evaluation; contract negotiation, award and management.

Freight and Logistics:

Expediting and coordination of deliveries; inspection; insurance; freight forwarding and clearance; logistics planning, warehousing, good storage and handling; inventory management, classification and coding.

Fiscal Agency:

Management of special fund accounts; and payment accounting and auditing.





Procurement Advisory Services

Procurement Monitoring, Assessments and Auditing:

Conducting independent procurement reviews to verify if procurement activities are undertaken in compliance with national and/or donor procedures, laws, rules and regulations.

Capacity Assessments, Capacity Building and Training:

Assisting clients to assess and enhance human capacity and sustainably professionalise the procurement function.

Procurement Strategy Development:

Advising public procurement authorities, government ministries, and donor organisations on strategic approaches to public procurement.

Procurement Reform:

Assisting partner governments and donor organisations with procurement reform including; reform of legal and institutional frameworks; procurement system, structure and process assessment and redesign.

Public Private Partnerships (PPP):

Providing transactional, institutional, and capacity development advisory services for partner governments and bilateral and multilateral donor agencies exploring PPP feasibility and implementation.

Applying our skills, we work across a diverse range of industries around the world to deliver quality and value for money to our clients. As a specialist in the procurement, supply and support of equipment across many industries, we offer a service tailored to your needs.

That may be sourcing the latest or hard to come by parts, tending to specific projects or working to improve procurement processes.

All this to improve our client's effectiveness, profitability and standing in the global market.

Technical Procurement

Applying 70 years of experience to commercial contracts, we deliver a complete procurement solution for a range of industrial sectors - from client brief to final delivery, commissioning and service support.

As well as larger programmes, we plan, design, source and supply high-quality certified spares, consumables and engineering items at optimum value. With our experienced teams, we have, over the years, enjoyed success in locating obsolete or hard to find items for many customers.

Trusted Network of Suppliers & OEMs

We have a huge network of suppliers and Original Equipment Manufacturers (OEMs) with whom we have formed trusting relationships. Spares supplied are always in Factory New condition with an OEM Certificate of Conformance giving you peace of mind.



FREIGHT



Freight and logistics is at the heart of our group's end-to-end supply chain management service.

Charles Kendall Freight are recognised for our expertise, experience, reliability and exacting standards.

Since 1954, we've worked with clients worldwide to develop bespoke solutions tailored to their needs, from collection to delivery by air, ocean and road.

And with our own in-house Compliance advisory team and an Event Logistics division, our services meet just about any eventuality.

Genuinely global, we have locations around the world, and a worldwide network of like-minded independent partners.

With a 3PL facility in Dubai, we're especially experienced in the Middle East, where we've worked since the 1980s, gaining a deep understanding of the region and the diverse cultures and regulations.

Air

- Consolidated direct air services to and from all major global markets via our UK Air Gateways
- Enhanced Temporary Storage Facility (ETSF) approved warehouses which allows the speedy removal of non-customs-cleared import air cargo to our UK facilities, for timely import clearance
- All locations hold New Computerised Transit System (NCTS) approved consignee and consignor status, enabling us to receive and load cargo under T1 transit status from outside the EU
- High levels of security in offices and warehouses ratified by our AEO safety and security approval

- Direct electronic access to Customs for import and export clearance, using any Customs Service Provider (CCS, CNS, FCP)
- Excellent relationships with key carriers, managing vendor performance in line with ISO requirements
- Complete UK collection and delivery service
- Full documentation service, including advice on Letters of Credit, Certificates of Origin and Legalisation
- Air charter specialists which is important when commercial airline capacity is limited
- DGSA-approved staff to handle dangerous goods at all locations

Road

- Single/multiple parcel deliveries
- Express/economy pallet service
- Groupage services
- Part and full trailer loads
- Container haulage
- White Glove service
- Devanning, reworking and redelivery
- Out of Gauge (OOG) and temporary controlled movements
- European export/import part loads on group service and/or dedicated full loads
- For urgent deliveries, we offer a competitively priced European Express service guaranteeing next day delivery to most European destinations

Event Logistics

Unlike regular freight forwarding, events and exhibitions have particular logistical requirements. You need to know that your stand and goods not only reach the show intact but are repacked and safely returned to where you need

them next. Proper handling of event logistics ensures that stand assets have the longest possible shelf-life and in turn you get maximum return on your marketing investment.

You can rely on us to provide a professional and personal service.



Ocean

Across our global offices we have a skilled and dedicated team of ocean freight experts ready to assist with your shipping requirements. Charles Kendall Freight operates under the non-vessel operating common carrier (NVOCC) name of Seabox Limited. As a NVOCC, we can offer frequent sailing times, competitive rates and tailored services across all carriers.

Full Container Load (FCL)

Fully bespoke services to your specific requirements. With flexible transit times and routings, space and equipment guarantees and door to door services available we can cover your shipping requirements around the world.

Less than Container Load (LCL)

Weekly scheduled services to and from all key worldwide gateways. For many years Seabox Ltd has been a market leader on the Europe to North Atlantic & Middle East trade lanes for LCL cargo. We operate our own container loading and weekly services to New York, Charlotte and Montreal.

Breakbulk & Out-of-Gauge cargo

Conventional and Ro-Ro services, as well as specialist in part and full charter movements. Vast experience in project managing shipments including over-weight, over-sized and hazardous cargo.

Supporting Services

- Packing for export
- Customs Clearance
- Collection & Delivery services
- Storage & Distribution
- Cargo Insurance
- Hazardous trained staff
- In-house UK DGSA

Product Logistics

Our facility based in the Dubai Jebel Ali Freezone provides 3PL and Freight services for manufacturers and retailers. Our clients include globally recognised brands.

Services cover everything needed to repackage or relabel products for new markets. From Arabic labelling, co-packing, injecting, datecoding and blister packs to pre-assembly and repacking design including promotional packaging.

We have over 15,000sqm of space including temperature-controlled cool working areas and access to cold storage as well.



No ordinary freight company

PACKING

We've been building our own cases for customers around the world since the 1980s. We provide export packing services from our locations in London, Manchester and Southampton. If you're transporting goods, you need to know they're safely and securely packed, in line with local and international regulations.

As one of the UK's leading export packing companies, Charles Kendall Packing has specialist experience in bespoke export packing, casemaking and project management. Whatever you need, you can rely on us.

You'd be hard pressed to find a more experienced, skilled or dedicated team. Many of them have been with us for decades and have packed just about everything, from 50 tonne machines to valuable paintings, to hazardous materials.

We've even designed and built a crate for a life-size replica Tyrannosaurus Rex.

Bespoke Export Packing

Project Management

Decades of experience mean we know the industry, regulatory processes and documentation inside out.

We offer complete, end-to-end project management – or just as much as you need advising on any aspect of the packing process – even if we're not doing it ourselves.

Casemaking

We work to your exact specification, advising on the best design and approach for cases and crates. All our timber is heat-treated to ISPM 15 standard to ensure it is safe for commercial use in making custom cases for air and ocean freight.

Warehousing & Consolidation

Our services:

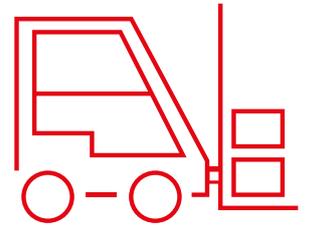
- Full receiving and handling service for larger projects
- Receipting of documentation and supplier delivery notes
- Marking of cases to contract requirements and international standards
- Production of detailed contents and packing lists
- Loading of containers, and provision of container inventory
- Preparation of shipping declaration

Hazardous Cargo

We offer a full hazardous packing service for air and seafreight and can also offer a packing check and DGN supply. We are fully conversant with all the latest IATA and IMDG regulations meaning that your shipments are fully compliant.

We also have our own in-house Dangerous Goods Safety Adviser.





Project Shipments

We have extensive experience in the packing of heavy industry cargo including;

- Oversized or out-of gauge loads
- Items with heavy-duty case requirements or requiring heavy-crane assistance
- Project cargo and/or management service

We've handled everything from huge compressors, dryers, shredders and boilers to intricate electrical items, pumps and valves and just about everything in-between.

No item is too big or small for our capabilities. Each item is packed with the care and attention it deserves to arrive at destination how it left our premises.

We have extensive experience in the packing of bespoke skid packages and associated equipment for shipping to oil, gas and other power projects around the world.

Our team can work with you to design the most cost effective protection for your shipment whether it's a one-off requirement or part of an ongoing contract.

We have packed for projects in the Middle East, the Far East and the Caspian Sea and have extensive knowledge packing specifications for major exploration companies.

Any size. Anywhere. Safe & secure.





Charles Kendall

COMPLIANCE



Whether you're importing or exporting, we work closely with international standards and our global partners to ensure that we uphold the highest standards and keep our clients compliant.

Charles Kendall draws on decades of experience working in systems such as C-TPAT, AEO and ITAR, to provide you with one of the highest quality advisory services anywhere in the world; from audits, risk assessments and customs regime advisory to taxation and environmental protection.

Worldwide customs regimes are becoming more complex and the penalties for non-compliance can be severe.

We provide technical assistance and compliance advice on all aspects of supply chain and freight management, working to remove risks and costs at every stage for our clients. We are proud to hold the highest AEO status in the UK.

Globally, customs regimes are becoming increasingly complex. From agricultural restrictions to health and safety regulations to coding and valuation – not to mention aviation security and counter terrorism measures – the scope continues to increase.

As a result, penalties for noncompliance include substantial fines, greater Customs and Governmental examinations, negative publicity and a slow and unpredictable supply chain.

Compliance Healthcheck Service

We provide an in-house Compliance Health Check service including; on-site audit of current import and export practices by our former senior Customs staff. Product classification advice and follow-up with Customs for rulings to establish correct rates of duty.

Analysis of Customs procedures has benefitted our customers in many ways; from duty and demurrage savings to Fiscal Representation which can improve your cash flow and provide consistent delivery lead times, as well as more accurate forecasting and securer warehousing and distribution.

Insurance

We offer comprehensive worldwide insurance cover at competitive rates because without full insurance, your cargo could be at unnecessary risk. In the unlikely event of loss or damage during transit your goods are not insured unless specifically advised in writing.



LOCATIONS



UK & EUROPE

London Head Office

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